VOXOX

Partner Overview

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Voxox

A leader in Unified Communications as a Service

Corporate Headquarters in San Diego, CA

Privately-held

Founded in 2006

Licensed phone company

Industry-leading service delivery platform

Delivering world-class consumer and business communications solutions to our partners (co-brand or white label)

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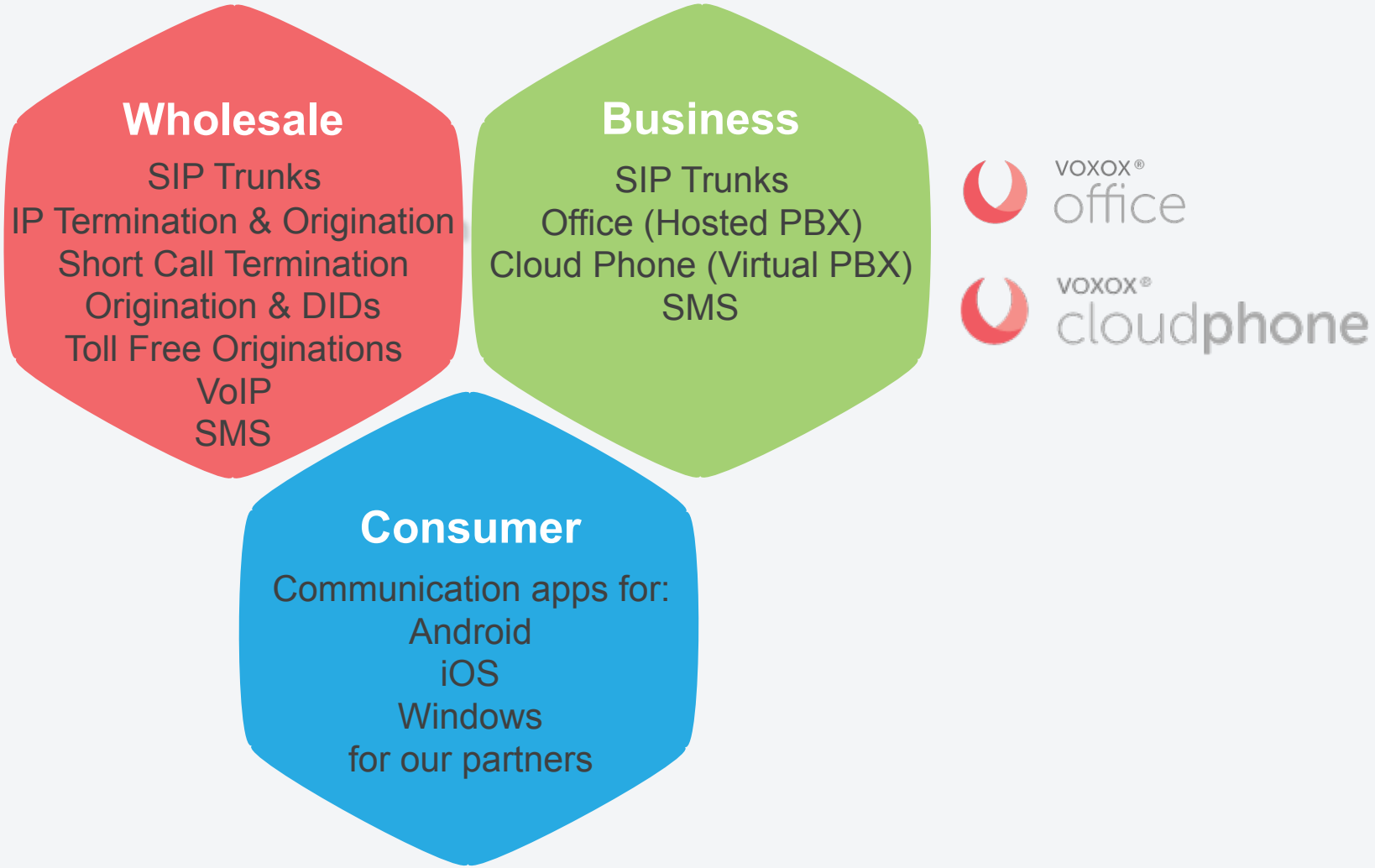
Business Units

Serving several market segments from a single delivery platform



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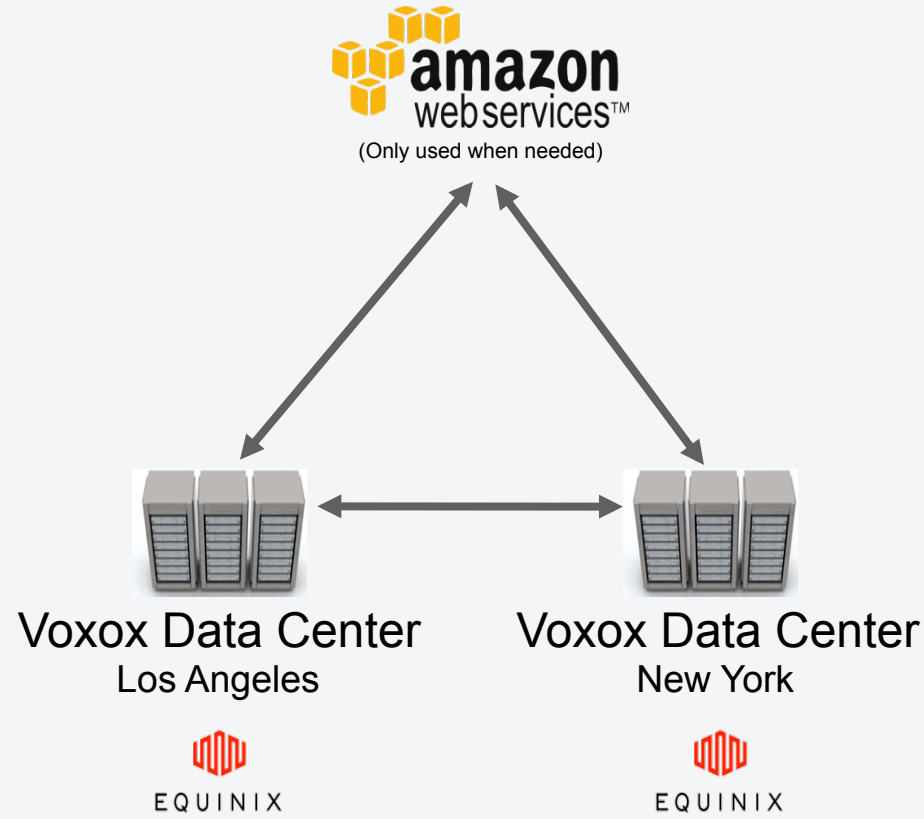
Our Network

An autonomous and fully redundant cloud network architecture

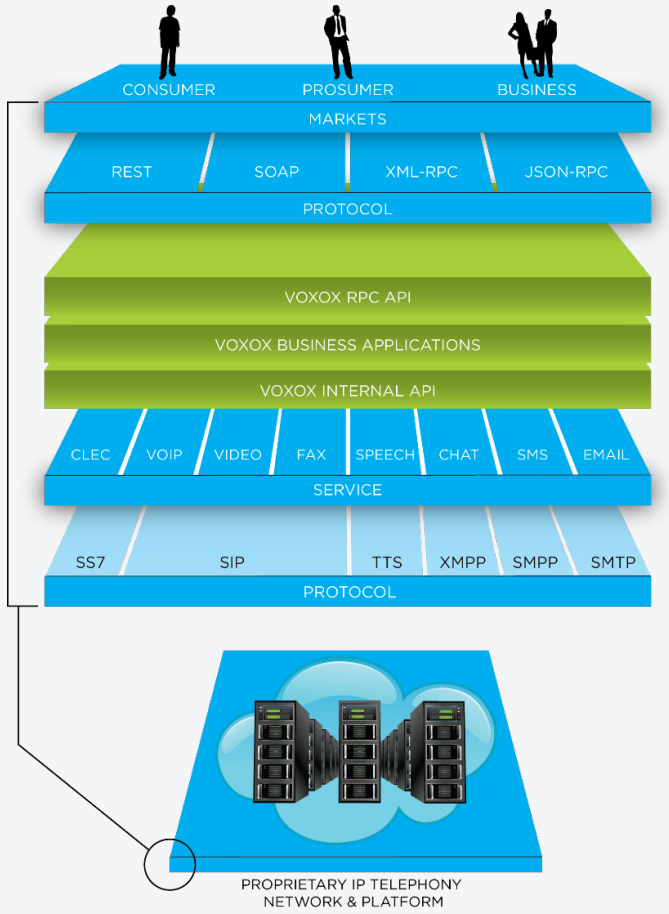
- Quality
- Flexibility
- Scalability
- Redundancy
- Affordability



Processing billions of calls and hundreds of millions of messages every month

Our Platform

A powerful communication "enablement" technology.



Voxox's **Platform as a Service (PaaS)** attributes:

- Enterprise grade
- Massively scalable
- Geographically redundant
- Agnostic radio access
- Integrated billing
- Data analytics
- Fraud controls
- Regulatory compliant
- Powerful developer APIs
- Globally interconnected
- High availability
- DoD level security
- Multi-OS platform
- Sophisticated support tools
- Embedded call monitoring
- Rapid prototyping
- Highly flexible
- Built for partners

Our Innovation Engine

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Platform as a Service

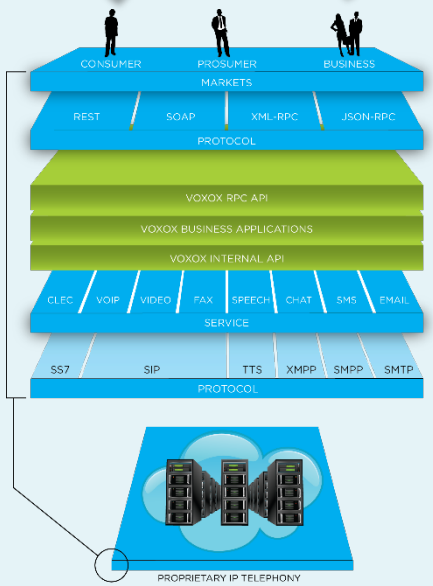
Leveraging our PaaS to offer partners with best of breed cloud-based unified communication solutions

SaaS

1 **Virtual PBX**
for Business Communications

2 **Apps**
for Personal Communications

PaaS



Differentiators:

We are innovative, offer a broad portfolio of services, and deliver a delightful experience

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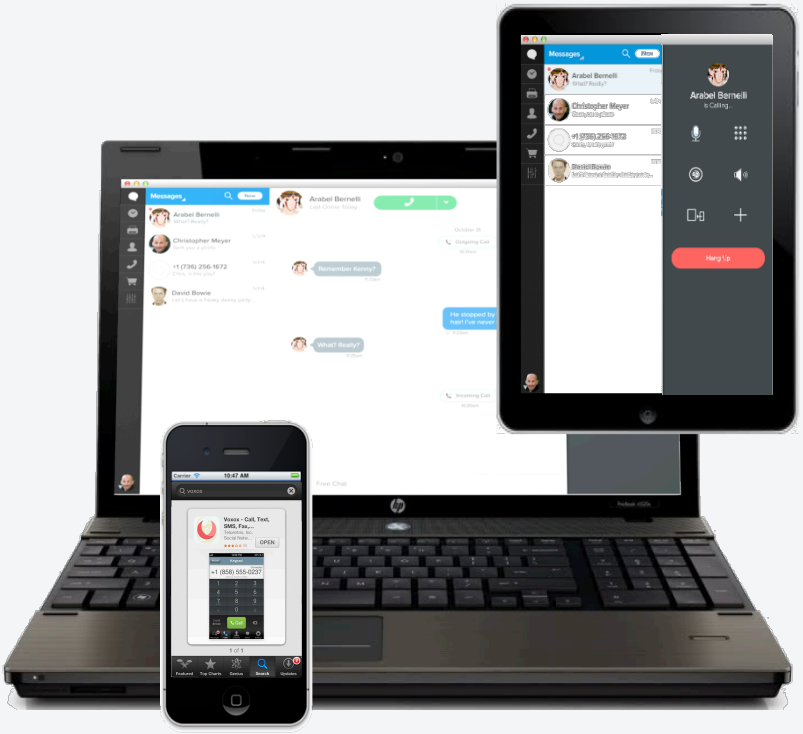
Unified Communications

Simplifying communications for businesses and individuals



Users can communicate with everyone in their address book (not limited to people with same app)

Enables the most popular consumer and business features

Sustains enterprise-grade voice calls in poor network connectivity environments (greater than 40% packet loss)

Synchronize content across any device

Highly monetizable

Built for partnership opportunities

Leading the way in personal and business unified cloud communication services

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Consumer Solution

Enables several personal communication use cases

Expatriate Overseas

Place calls, send rich messages, etc. to family and friends in their home country affordably while living abroad (local phone number)

Overseas Travelers

Place calls, send rich messages, etc. affordably while traveling abroad (zero-rated data)

Dual Phone Numbers

Separate phone number for work and an existing phone number for personal use

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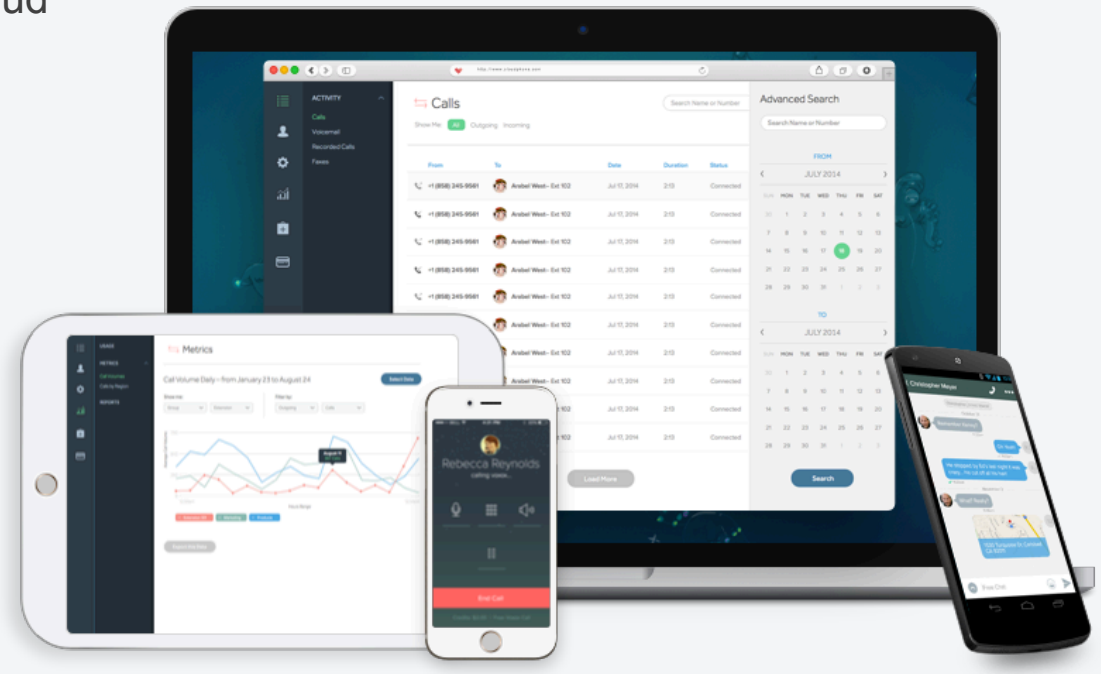
Micro Business Solution

Simplifies business communications

VOXOX® cloudphone

Virtual PBX phone system in the cloud

- Lets small business project a big business image
- Connects multiple employees to one company number
- Supports smart phones and IP desk phones
- Advanced call routing and queuing for larger companies
- Higher ARPU for higher partner revenue share



Use your personal smartphone, computer, or tablet for business

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Customizable Service

Pick and choose which features and pricing to offer

Manage feature availability, set pricing and quantity limits.
Upsell on first use with customizable marketing messages.

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Meaningful Benefits

Most comprehensive solution on the market

Feature	Viber	WhatsApp	RingCentral	Skype	VOXOX
Free Chat & Group Chat	√	√	-	√	√
Video, Image & Location Sharing	-	√	-	√	√
Contact Sharing	-	-	-	-	√
2-Way SMS	-	-	√	√	√
Free Voice Calls (In Network)	√	√	-	√	√
Voice Calls (Off Network)	√	-	√	√	√
Vanity Numbers	-	-	√	√	√
Free Phone Number	-	-	-	-	√
Reach Me Anywhere	-	-	√	-	√
Voicemail-to-Text Transcriptions	-	-	-	-	√
Real Time Language Translation	-	-	-	-	√
Flip Call (Between devices)	-	-	-	-	√
B2B VoIP / Virtual PBX	-	-	√	-	√
Call Back (Return call received)	-	-	-	-	√
2-Way Faxing	-	-	√	-	√
Fax & VM-to-Email or Msg. Thread	-	-	-	-	√

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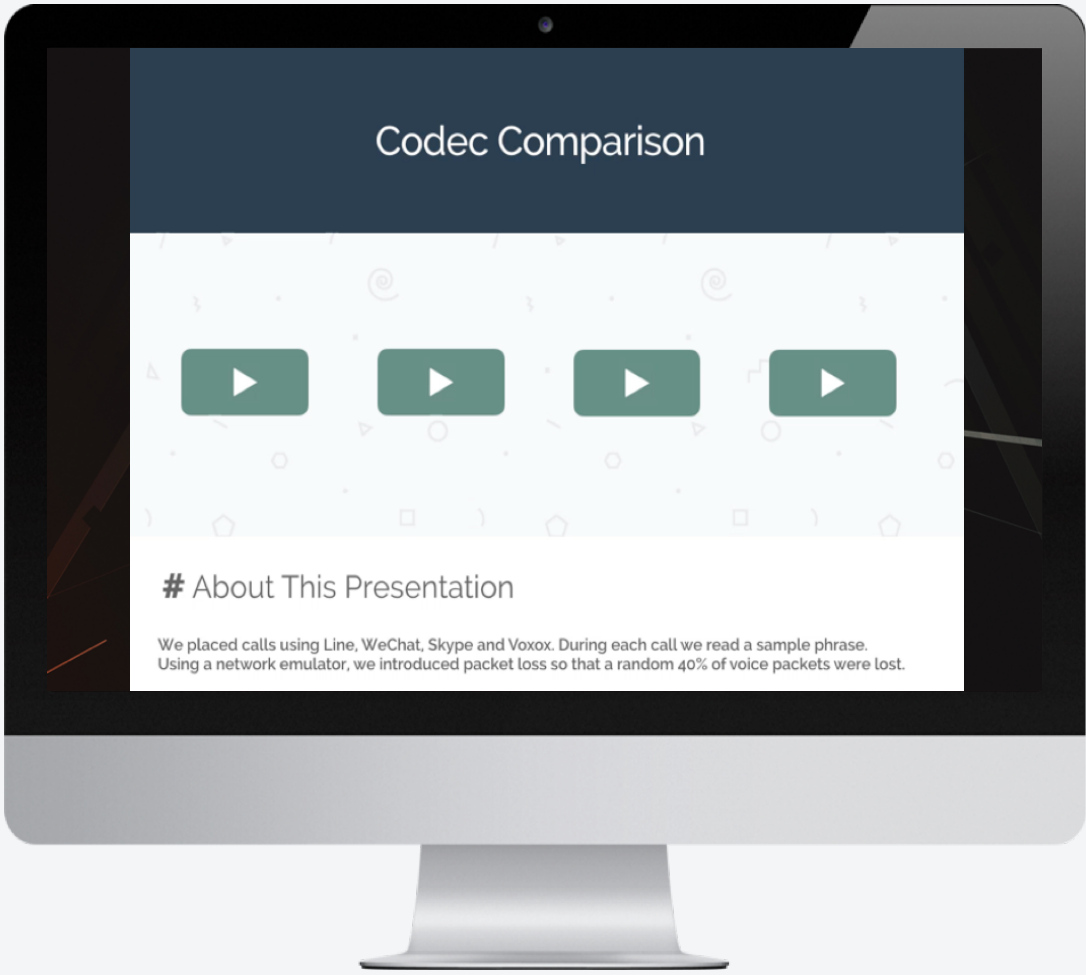
Breakthrough Codec

Listen to the difference

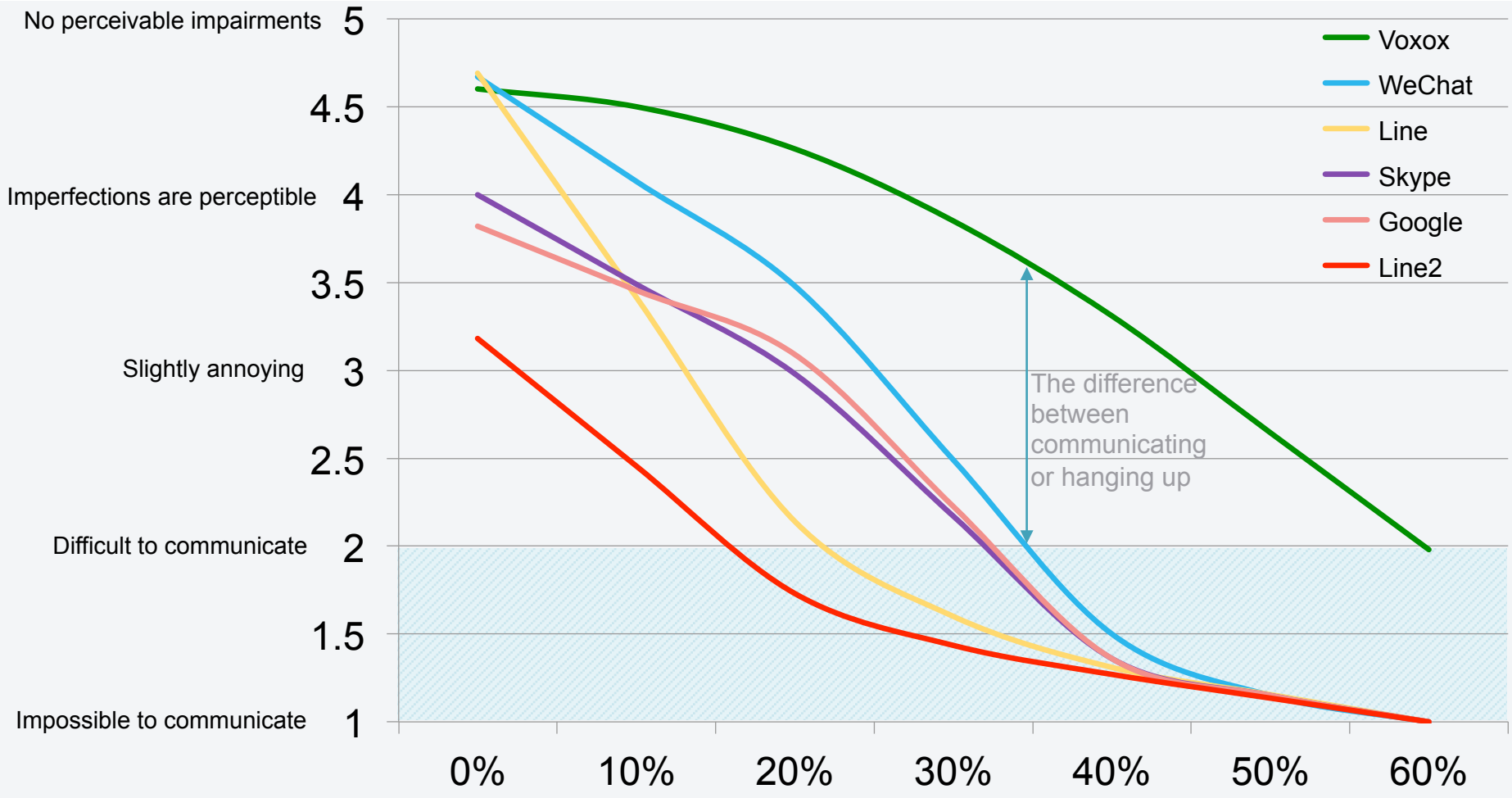
Listen to how our codec destroys the competition, enabling Voxox customers to have crystal clear calls in areas with a poor internet connection

www.voxox.com/codecdemo



MOS vs Packet Loss

Voxox performs better in degraded connectivity environments



Note: Mean Opinion Score (MOS) values were measured against % packet loss using a blind test in controlled environment. For comparison purposes only.

Source: Telcentris, Inc., January 2016

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Competitive Rates

Comparing the price of a **5-minute** call to a mobile device

Destination	Skype [1]	Viber	Voxox	Price Advantage
Albania	$1.51	$2.25	$0.95	38% less than Skype
Algeria	$2.05	$2.95	$1.80	12% less than Skype
Australia	$0.59	$0.50	$0.50	16% less than Skype
Brazil	$0.84	$0.95	$0.65	23% less than Skype
Cambodia	$1.44	$0.60	$0.40	34% less than Viber
Canada	$0.16	$0.10	$0.05	47% less than Viber
China	$0.15	$0.07	$0.07	56% less than Skype
Denmark	$0.59	$0.40	$0.20	51% less than Viber
Egypt	$0.89	$0.80	$0.50	38% less than Viber
Germany	$0.59	$0.30	$0.30	50% less than Skype
Hong Kong	$0.16	$0.16	$0.11	31% less than Viber
India	$0.12	$0.11	$0.10	14% less than Viber
Indonesia	$0.31	$0.45	$0.25	22% less than Skype
Japan	$0.64	$0.49	$0.49	23% less than Skype
Malaysia	$0.39	$0.20	$0.20	50% less than Skype

Destination	Skype [1]	Viber	Voxox	Price Advantage
Nigeria	$0.29	$0.35	$0.20	33% less than Skype
Oman	$1.85	$1.75	$1.75	6% less than Skype
Pakistan	$0.54	$0.75	$0.45	17% less than Skype
Philippines	$0.69	$1.05	$0.60	14% less than Skype
Poland	$0.16	$0.16	$0.13	22% less than Viber
Russia	$0.59	$0.40	$0.35	13% less than Viber
Singapore	$0.16	$0.10	$0.10	42% less than Skype
South Africa	$0.46	$0.38	$0.37	1% less than Viber
South Korea	$0.34	$0.20	$0.20	42% less than Skype
Thailand	$0.20	$0.15	$0.10	34% less than Viber
Turkey	$0.84	$0.90	$0.65	23% less than Skype
UAE	$1.04	$1.15	$0.95	9% less than Skype
UK	$0.59	$0.30	$0.20	34% less than Viber
United States	$0.16	$0.10	$0.05	47% less than Viber
Vietnam	$0.53	$0.65	$0.50	7% less than Skype

Note 1: Skype adds a connection fee ranging from $0.049 to $0.089 for Skype Out calls, depending upon termination destination.

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